

URBUNTU — INVESTOR BRIEF

Positioning

Urbuntu structures and delivers affordable housing platforms in East Africa as a repeatable, investable asset class.

Investment Thesis

Housing demand is real and monetised. The constraint is not demand but investable structure. Urbuntu builds projects with clear capital logic, phased delivery, and defined exit pathways.

Proof Point — Mvuli Place

120-unit Nairobi development demonstrating site control, demand alignment, financial structuring, and delivery readiness.

Platform — Placemakers Kenya

Joint delivery platform with NACHU (360,000+ members), converting organised demand into scalable, structured housing delivery.

Pipeline — Mlolongo

1,148-unit phased development on the Nairobi–Mombasa corridor, structured through ring-fenced project vehicles.

Capital Approach

Pre-structured projects with layered capital stacks, risk separation, and disciplined execution. Structures accommodate commercial equity, debt, and development finance.

Engagement

For institutional investors, DFIs, family offices, and strategic partners seeking structured entry into East African housing.

Contact

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